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FOR IMMEDIATE RELEASE

BNSF Selects Contractor to Build New Intermodal Facility *State Finalizes \$35 Million Grant Agreement*

FORT WORTH, Texas, October 18, 2010—BNSF Railway Company today announced it has selected T.J. Lambrecht Construction and Walsh Construction as the primary civil contractor to construct its new intermodal facility southwest of Kansas City in Edgerton, Kan.

Also today the Kansas Department of Transportation announced that an agreement for a \$35 million grant to BNSF from the state's Rail Assistance Program has been finalized.

BNSF's new 443-acre intermodal facility will build upon rail's existing environmental advantages by setting a new standard for efficiency and low-emissions in the rail industry. The new intermodal facility will feature wide-span electric cranes that produce zero emissions on-site and automatic gate systems to speed up the movement of traffic entering and departing the facility, further improving efficiency and reducing emissions. The facility will also incorporate an approximate 60 acre conservation corridor for water quality benefits to the area.

"The Kansas City market has developed into one of the most important freight transportation hubs in the Midwest and the nation," said Matthew K. Rose, Chairman, President and Chief Executive Officer of BNSF. "BNSF's new intermodal facility will help the region's economy grow in a more energy-efficient and environmentally-friendly way by expanding this market's capacity to shift even more freight traffic from an all-highway move to rail."

BNSF intends to begin construction planning before the end of 2010 and site preparation and facility construction are expected to commence in 2011.

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The contractor has a commitment with BNSF to hire at least 85 percent of its workforce locally in the Kansas City area, to hire employees and subcontractors at the prevailing wage, and to use Minority and Disadvantaged Business Enterprises for a significant amount of the work. The project will generate an estimated 660 construction jobs.

The \$35 million grant from the Rail Assistance Program will be repaid from the state utilities sales tax generated on the intermodal facility and the separate logistics park development.

“The rail grant not only helps get this project under way now, it supports a long-term investment that will create about 8,700 jobs at full build-out and have huge economic returns for the state,” said Kansas Transportation Secretary Deb Miller

About BNSF

BNSF Railway is one of North America’s leading freight transportation companies operating on 32,000 route miles of track in 28 states and two Canadian provinces. BNSF is one of the top transporters of consumer goods, grain, industrial goods and low-sulfur coal that help feed, clothe, supply, and power American homes and businesses every day. BNSF and its employees have developed one of the most technologically advanced, and efficient railroads in the industry. And we are working continuously to improve the value of the safety, service, energy, and environmental benefits we provide to our customers and the communities we serve. You can learn more about BNSF at www.BNSF.com.

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Kansas City Intermodal

Helping improve a region's economy

Located near Kansas City, this project would create jobs; enhance the region's economic development; and reduce Kansas' congestion and emissions by shifting more goods movement to rail.

The \$35 million Incentive Grant by the state of Kansas to the Kansas City Intermodal Facility (KCIMF) allows construction to begin in 2011.

This incentive leverages \$2 billion that BNSF has invested since 1997 to expand line capacity and facilities on its Southern Transcon Corridor connecting the Southwest and Chicago. Additionally, BNSF plans to invest more than \$200 million in this project.

The proposed intermodal facility would feature LEED-certified buildings, innovative green technology such as wide-span electric cranes that produce zero emissions on-site and automated gate systems that improve truck throughput and reduce idling.

Economic Impact and Public Benefits:

Employment Impacts*

- 13,230 new jobs (direct + indirect)

Wage Impacts*

- \$7.7 billion

Sales Impacts*

- \$30.2 billion in Kansas
- \$1.5 billion Annual Average

Total Fiscal Impacts by Taxing Jurisdiction*

- \$1.7 billion to Kansas
- \$1.4 billion to Johnson County

Long-term public economic benefits†

- \$1.6 billion

* Source: CH2M-Hill Study (20-year impact)

† Source: HDR Cost/Benefit Analysis - 7% discount rate over 30 year study period

Kansas City Intermodal Facility will create jobs, ease congestion and improve air quality

Create More Than 13,000 Jobs



U.S. Department of Commerce estimates that every dollar spent on rail investment yields \$3 in economic output. This project would create more than 13,000 jobs in the state of Kansas.

Reduce Highway Congestion



One intermodal train can carry 280 truck containers, helping ease highway congestion and save taxpayers money on highway infrastructure cost.

Improve Air Quality



Every ton of freight that moves one mile by rail instead of by truck reduces greenhouse gas emissions by two-thirds or more and helps metropolitan areas meet air quality standards.

Intermodal combines the long-haul efficiency of rail with the door-to-door convenience of trucking

Rail's Environmental Value

Fuel Efficient

- Trains are two to four times as fuel efficient as long-haul trucks
- On average, BNSF trains can move a ton of freight 470 miles on a gallon of fuel
- Rail has improved its fuel efficiency by 80% in the last 25 years

Reduced Highway Congestion

- Each intermodal train removes 280-300 long-haul trucks from public highways

Greenhouse Gas Emissions

- Rail only accounts for 2.6% of US GHG emissions related to transportation

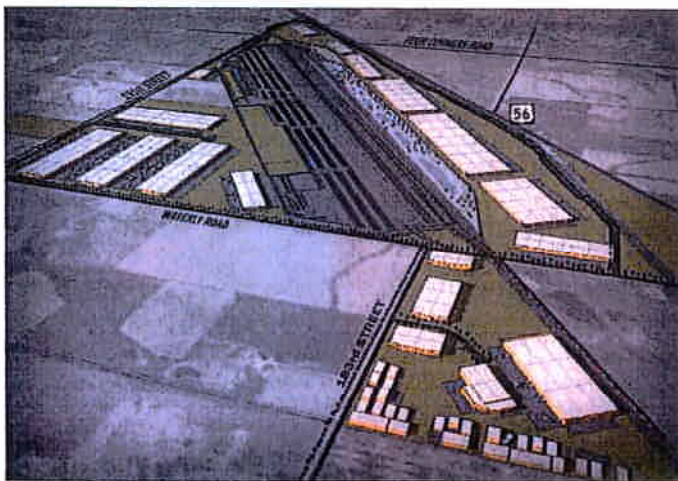
Intermodal represents the most efficient transportation method of handling our nation's increasing demand for freight, including the growing importance of both export and import trade in today's global economy. The proposed project is important not only to the State of Kansas, but also carries national and international significance as well.

BNSF is prepared to proceed with project construction based upon:

- A \$35 million incentive grant from the state of Kansas
- Finalized agreements for \$70 million in public infrastructure already pledged by state and local governments
- Final completion of the permitting process



The Kansas City Intermodal Facility is among the largest economic development projects in state history



- The project would be a "game changing" economic driver for the region
- Public funding leverages private commitment
- Current funding for public infrastructure accounts for only 8% of total project cost
- Close to \$750 million in private investment in new intermodal and distribution facilities
- Project is multimodal, regionally, and nationally significant
- Intermodal has become one of the fastest growing economic development engine in the logistics industry.

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